

Data Requirements for Effective Fuel Conservation

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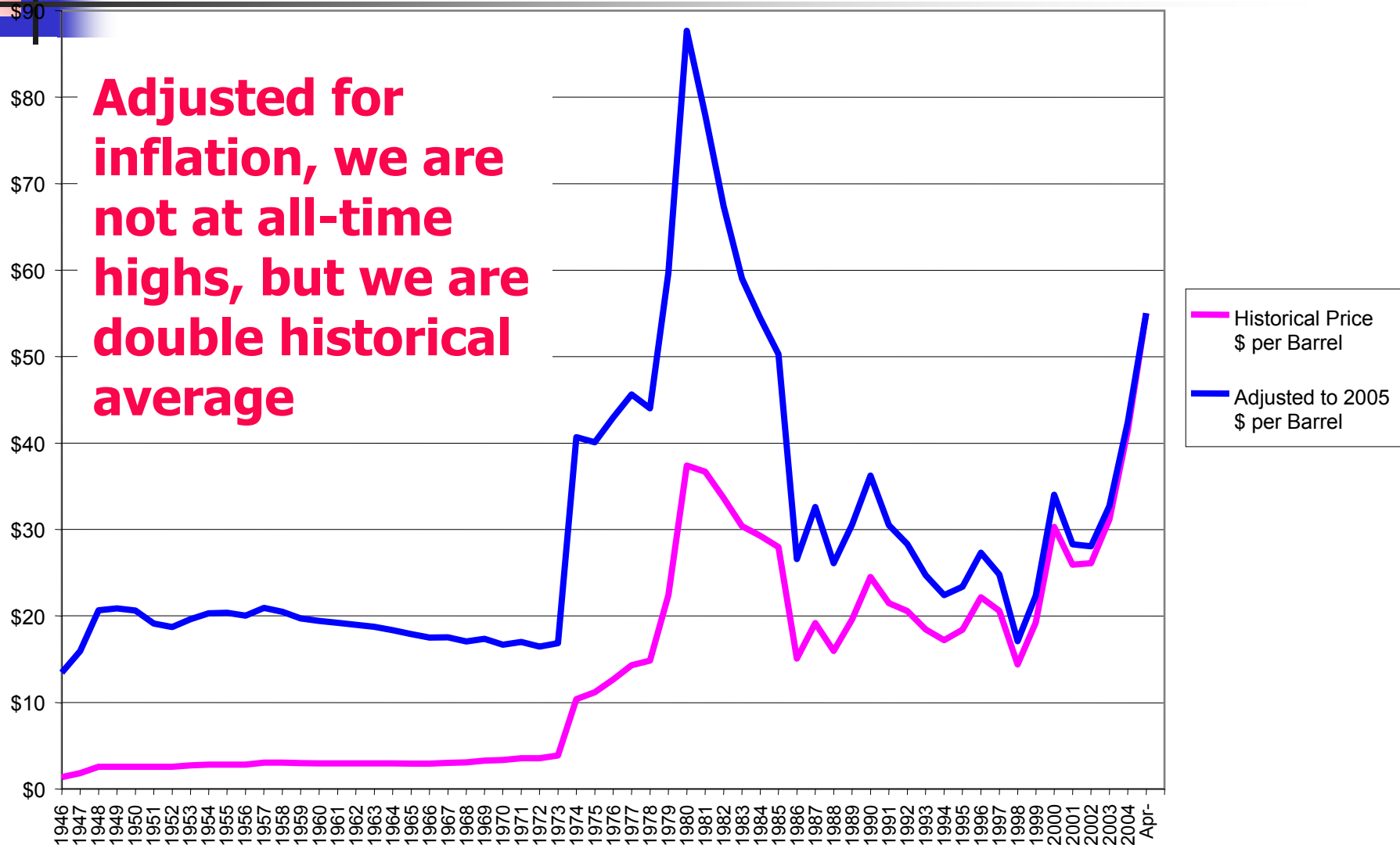




The Problem With Fuel Costs

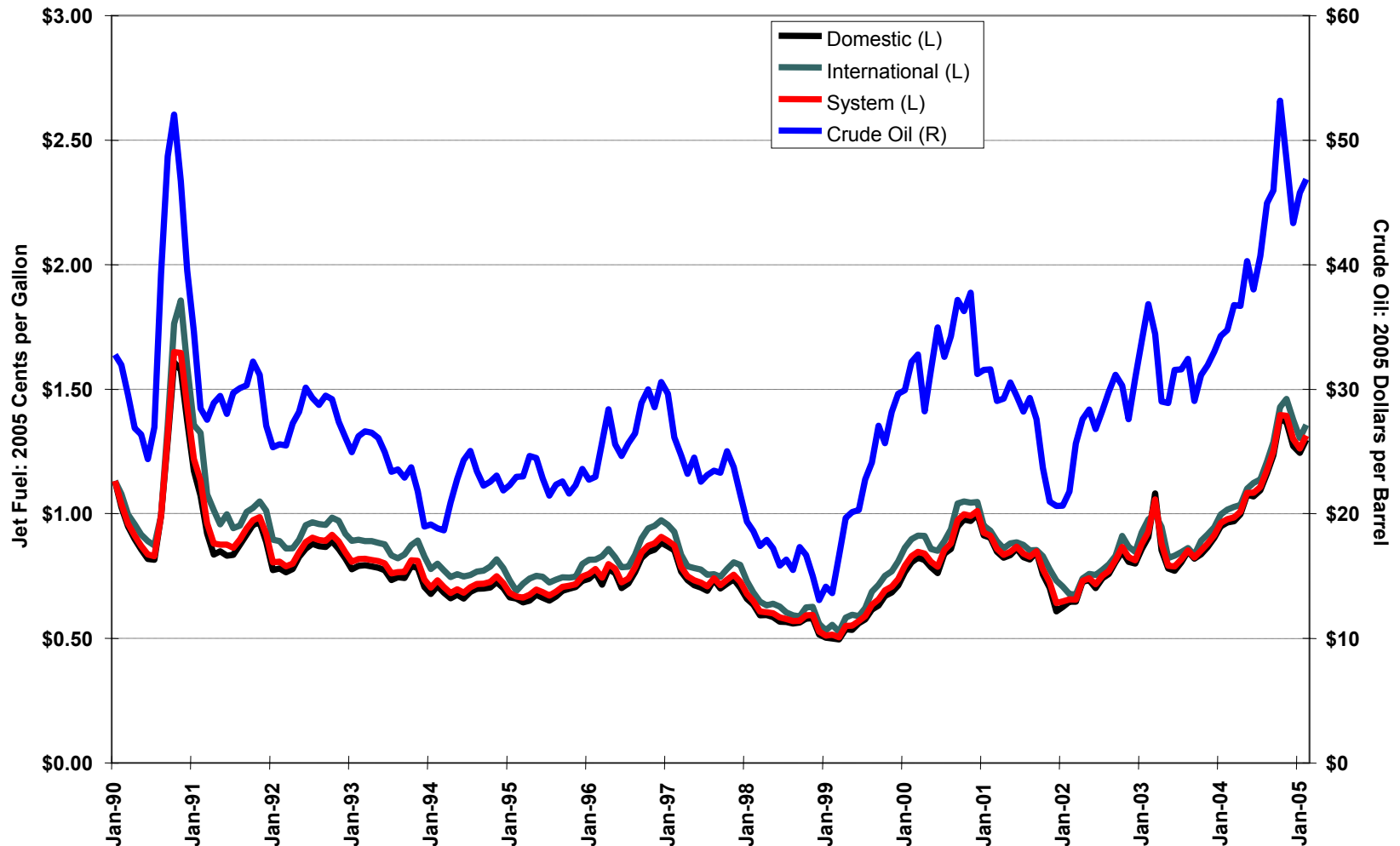
- At over \$50 per barrel, crude prices have driven jet fuel prices to over \$1 per gallon for all of 2004 in the U.S., and above \$2 for many non-U.S. carriers
- Prices are expected to remain high for most of 2005
- With fuel now nearly a fifth of most airlines' budgets, conservation becomes critical

60 Years of Crude Oil Price

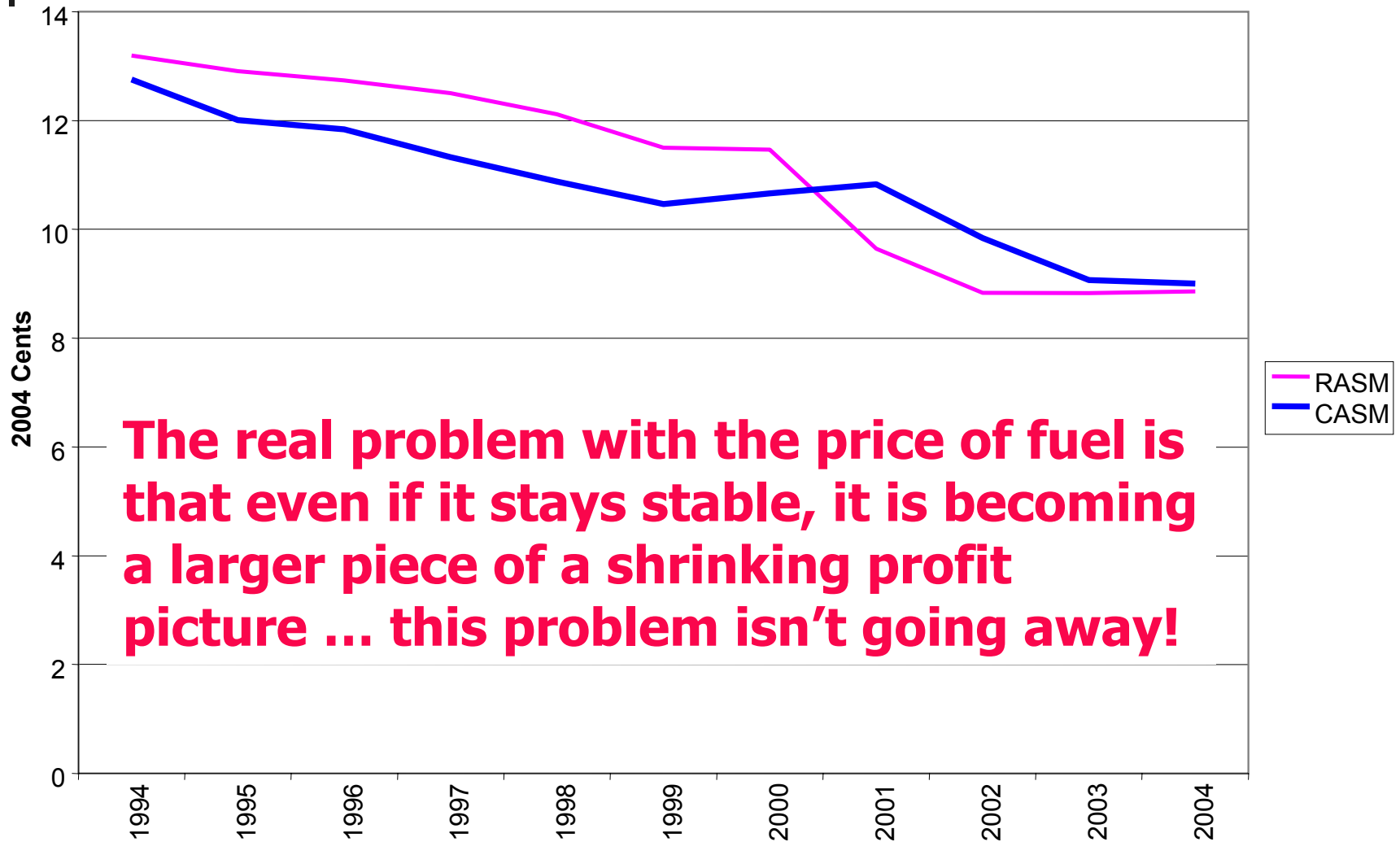


Jet Fuel and Crude Oil Price Since 1990

Inflation Adjusted (U.S. Carriers (ATA))



Annual RASM & CASM - U.S. Carriers

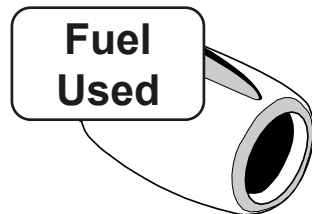
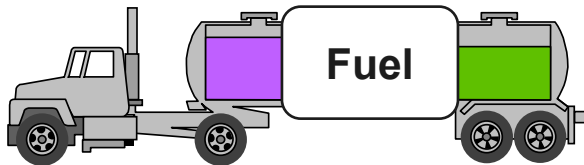
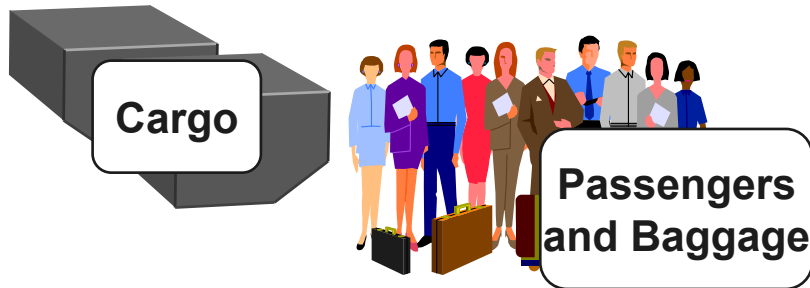
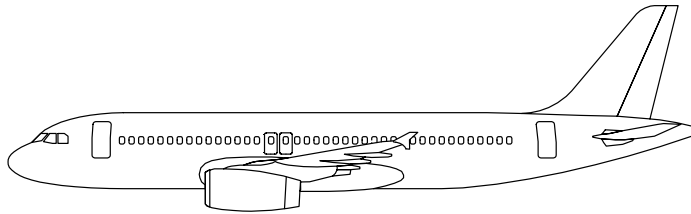




Basic Issues in Fuel Conservation

- There is too much weight on an aircraft
- The airline does not accurately calculate the weight of the aircraft
- People waste fuel on the ground
- Pilots fly inefficient or inappropriate procedures
- The airplane is flown too fast
- Fuel is purchased in the wrong place for too much
- The airplane generally lands with too much fuel
 - A special case of the airplane being too heavy
- There is something wrong with the aircraft that leads to excess fuel consumption
- **Proper Data Modeling identifies and often leads to the correction of ALL of these problems!**

Key Systems



- DCS / Weight & Balance system
 - Planned vs. actual pax & cargo loads
- Flight planning system
 - Planned vs. actual weight & fuel load
 - Scheduled vs. planned vs. actual times
 - Record extra fuel & reason
 - Record significant weather
 - Fuel tankering
 - Planned altitudes
- ACARS
 - OUT(+fuel)/OFF/ON/IN(+fuel)
 - OFF fuel, altitudes if available
 - Performance monitoring (if available)
- FOQA (if available)
 - Monitor altitudes, compare to Flt. Plan
 - Monitor descent & arrival process
 - Monitor single engine taxi



Other Data

- Fuel prices
 - Needs to be updated weekly to properly calculate tankering for every flight plan where appropriate
- Passenger weight, carry-on weight, luggage weight
 - The weight of the aircraft needs to be accurate, or the altitudes flown will be inaccurate, resulting in major additional fuel burn
- MEL database
 - Aircraft defects affecting fuel consumption. E.g. pack inop, anti-ice inop
- APU usage
 - Usually requires manual data entry system, from pilot / ramp staff / Maintenance
- Maintenance & Crew Cost data
 - For proper calculation of the Cost Index, which trades off time-related cost vs. fuel cost
- Cargo pricing
 - Need to ensure proper cost vs. revenue analysis on routes that may involve tankering or from high-fuel cost airports
- FMS (aircraft Flight Management System)
 - Ensure loaded with Performance Factor, Cost Index, and (for each flight plan) current forecast winds



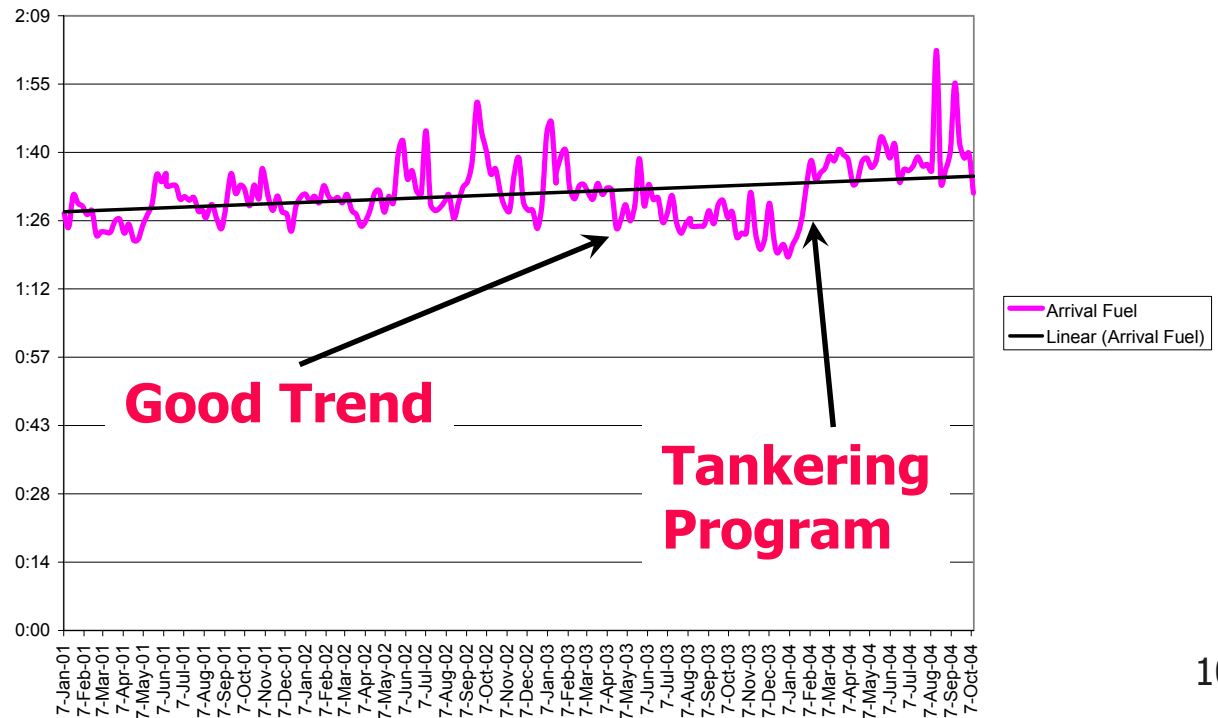
Planned vs. Actual: Why Is It So Important?

- Most airlines monitor consumption, but not how it compares to the original plans
- Without comparing actual consumption to plans, it is much more difficult to isolate & monitor these issues:
 - Excess loading of fuel by fueller
 - Excess APU fuel usage
 - Trends in excess arrival fuel
 - Non-weather-related excess fuel burn
 - Altitude issues
 - Aircraft performance issues
 - Incorrect block, taxi & air times
 - Weight issues
 - Excess Maintenance taxi (vs. tow)
 - Any type of variance & trends
- Not having detailed trend analysis will cause assumptions that add to arrival fuel & inability to identify underlying problems

Example of Arrival Fuel Analysis

- Key cause of major fuel wastage ($>1\%$)
 - Carrying excess fuel costs 3-5% of excess fuel to carry fuel
- Better data would permit targeting actual key flights

2001 - 2003 Arrival Fuel (Minutes of Cruise Burn)



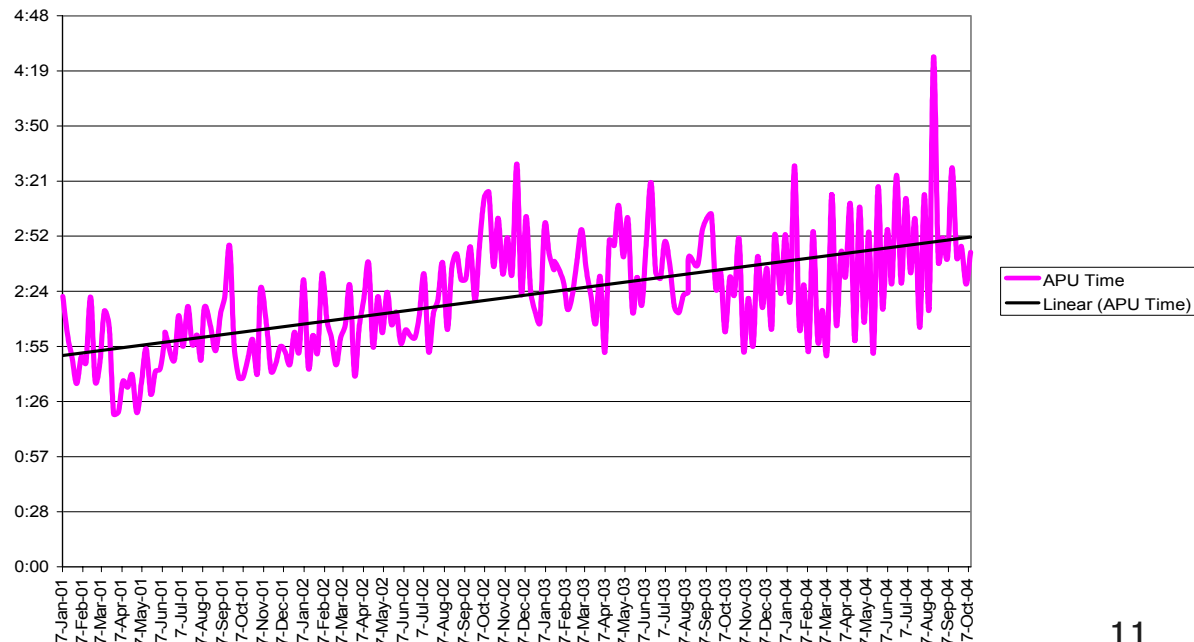
Example of APU Utilization

- Best way is to record actual usage
- The attached graph from comparing IN fuel to OUT fuel (adjusted by fuel loaded)



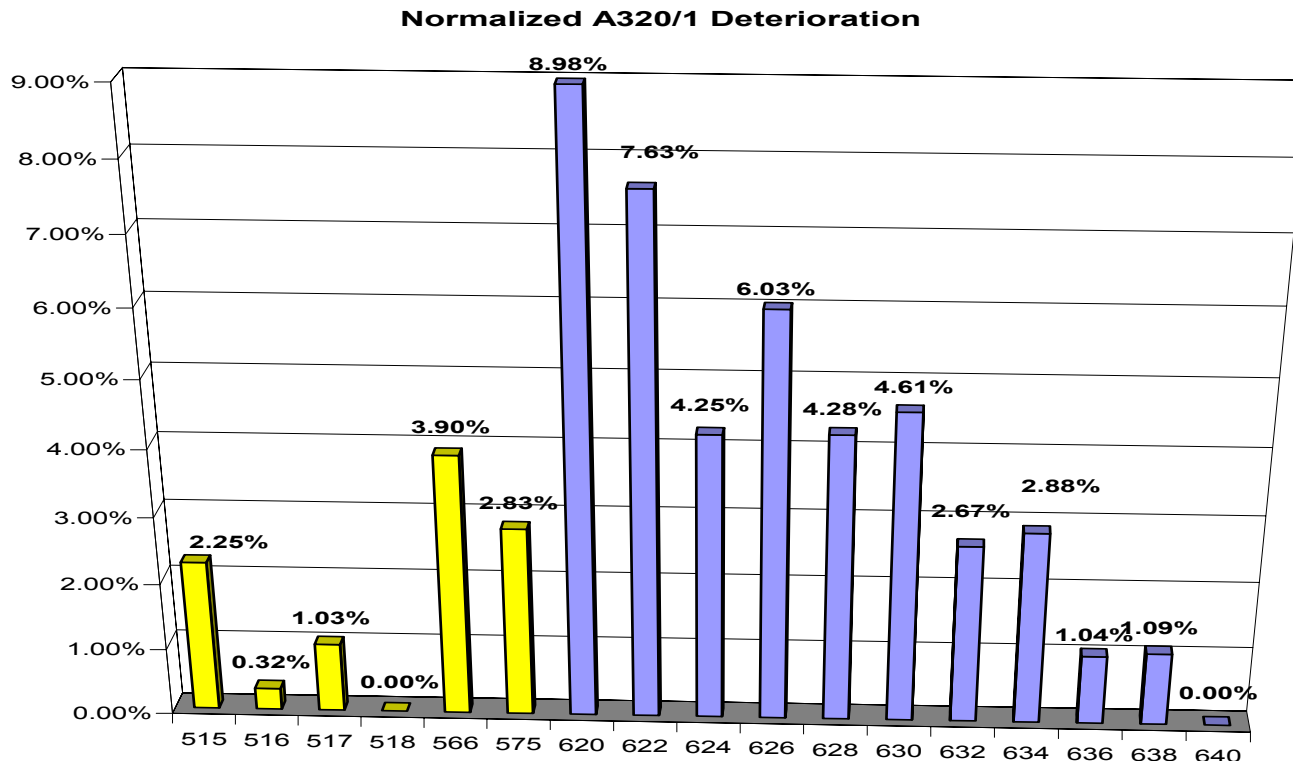
**Use GPU or Gate Power,
instead of APU**

2001 - 2003 Long Stay (>2 hr. turn) APU Time



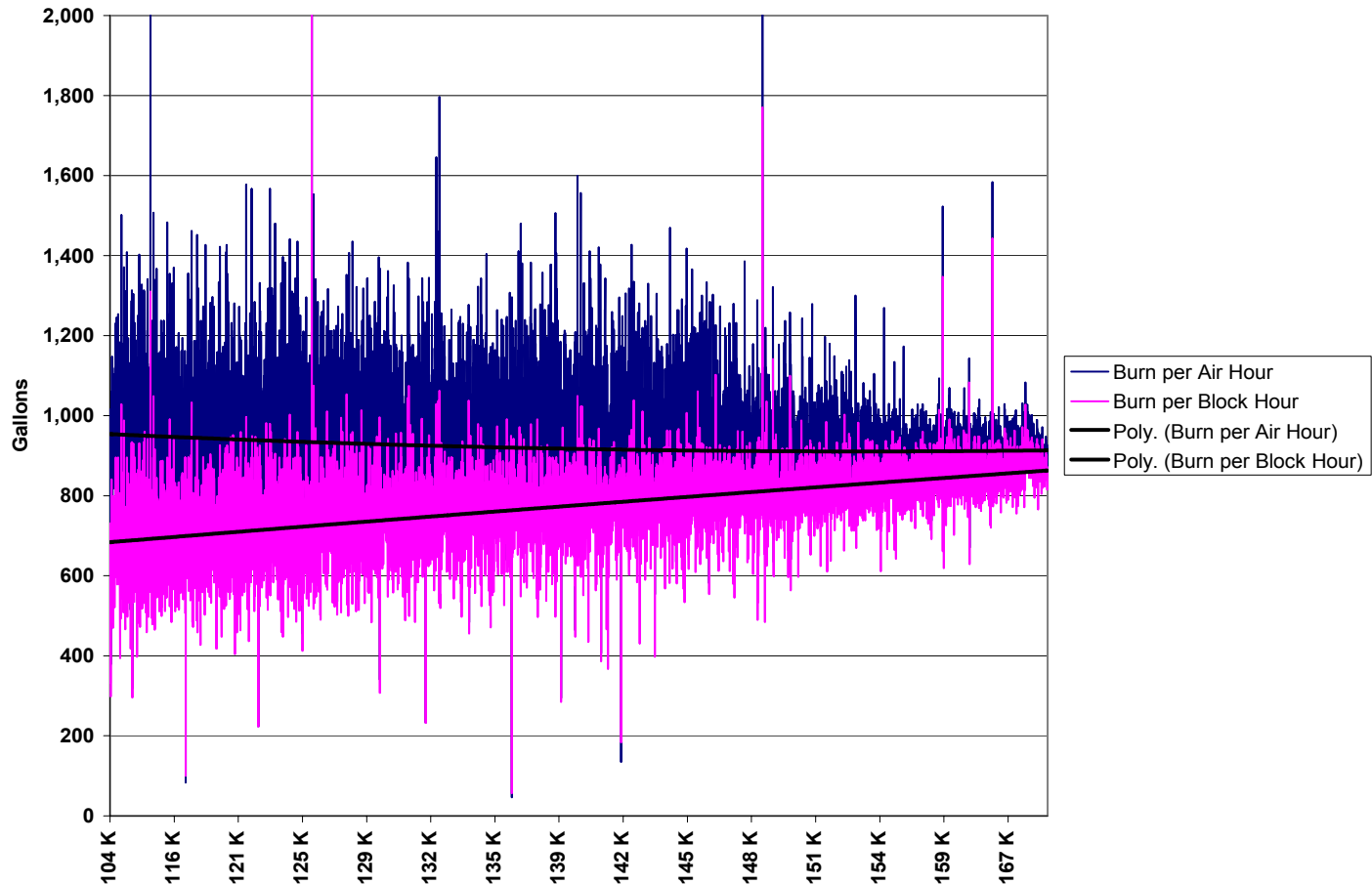
Example of Aircraft Deterioration

- Analyzed by comparing **air** burn on **similar** flights with **similar** payload
 - Any other approach meaningless. Mistake often made is to compare raw burn per block hour on different aircraft
 - Same approach often erroneously made to compare pilot burn performance. Result is to penalize pilots on short trips or high load factor flights
- Better approach would be to use Aircraft Performance Monitoring data



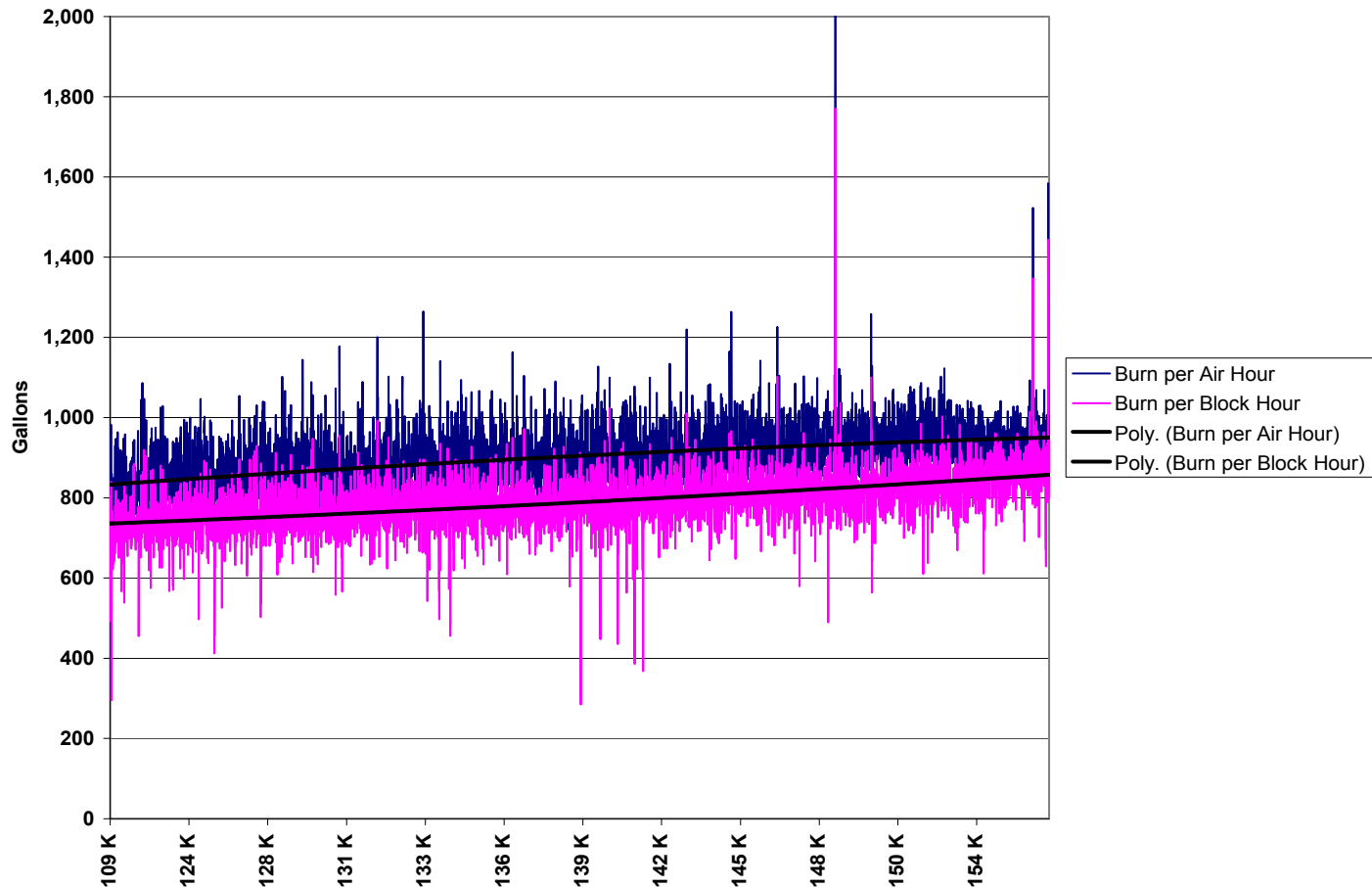
Effect of Weight on Burn

- But, the graphs are far too noisy to tell very much ...



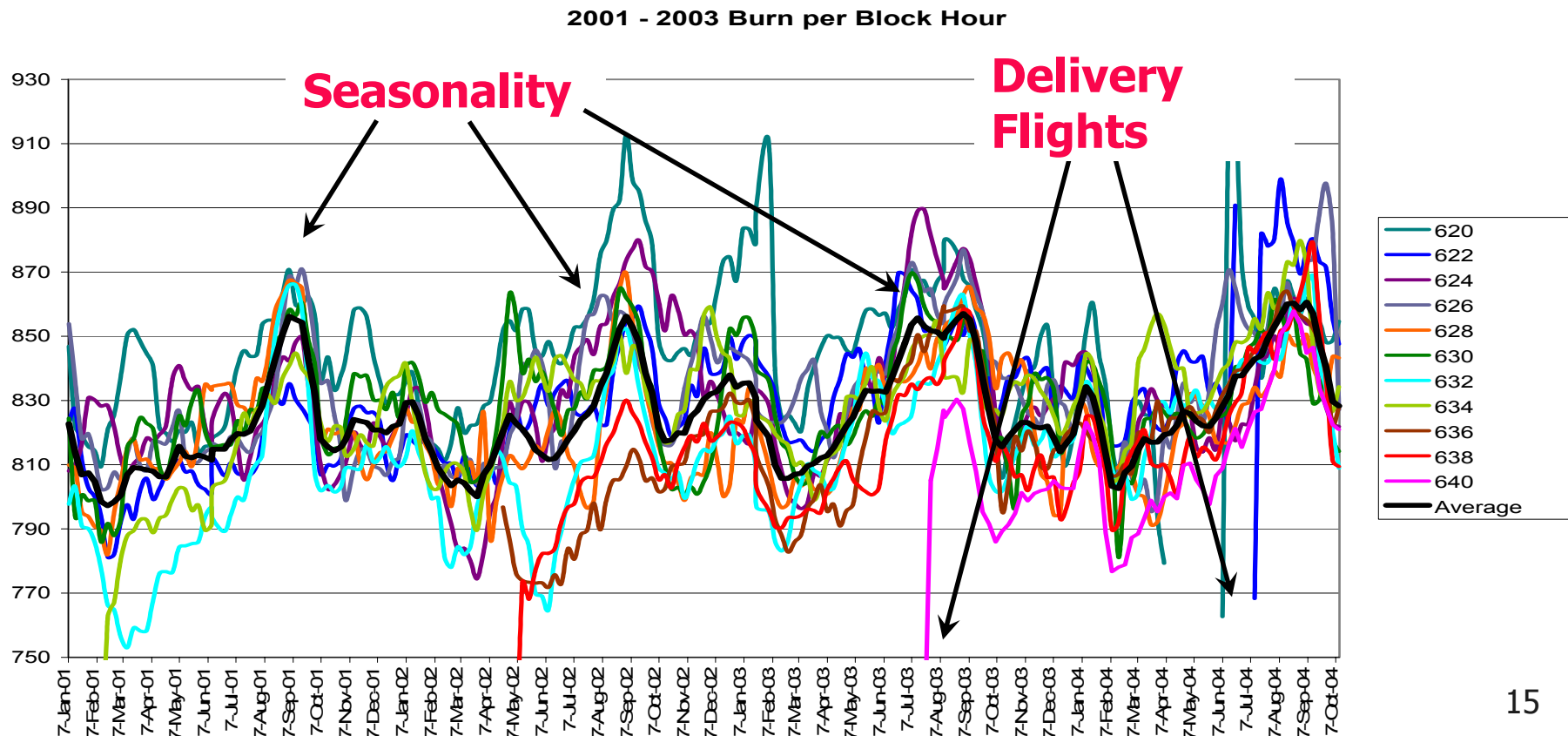
The Same Chart, With More Similarity in Flights (1- 3 hrs. only)

- Much tighter, could be used to highlight problems



Raw Burn per Block Hour of a Fleet

- The extreme variations in this graph illustrate the possible pitfalls in many common analyses





Fuel Conservation: Who? Where?

- Usually, viewed as primarily an issue for Flight Operations
- But, every organization in the airline affects fuel conservation in some way ...
 - Finance
 - Fuel Purchasing
 - Fuel Hedge
 - Purchasing
 - Airport Customer Service
 - Airport Station Ops
 - Ramp Operations
 - Flight Operations
 - Maintenance
 - Spare Parts
 - Marketing & Sales
 - Revenue Management
 - Scheduling
 - Catering
 - System Operations Control
 - Dispatch / Weight & Balance
- **All organizations require the right data to identify & correct their contribution to fuel wastage**